



ELK GROVE'S

FOCUS on Business

The Cornerstone of Business Since 1952

www.elkgroveca.com

ISSUE: SEPTEMBER 2006

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Special Event

Elk Grove Chamber of Commerce Visit to China!

March 2-10, 2007

\$1399 all-inclusive 9 day trip

Go to www.elkgroveca.com or contact the Chamber office.

The Chamber – Creating a Strong Local Economy

Chamber Obtains Reduction in Fire Fee Increase

The Elk Grove Fire Department recently adopted changes in the fire inspection fees. However, after meeting with the Elk Grove Chamber Board, adjustments were made to the proposed hike in the fire fees. In July, the Elk Grove Community Services District Board adopted a proposal to increase fire fees for new construction in the district in order to fund building fire stations in the fast growing area. The proposed fee schedule had been discussed by the CSD Board three times, but only after hearing about issues raised during the meeting with the Chamber Board, was the schedule adjusted. The fees will apply to expansions and remodels, as well as to new construction.

Chamber Provides Election Information

Because those elected to office in the November election will make decisions that impact business, two opportunities to gain more information about the candidates were provided in August.

- On August 24, the Elk Grove Political Action Committee produced the Meet the Candidates Night. The event provided almost 100 business leaders and voters with an opportunity to meet the candidates in small group and one-on-one settings. Most candidates for local office attended.
- On August 30, the Chamber presented its Candidates' Forum to provide the opportunity for voters to hear candidates discuss the issues in a more formal setting. A

panel of Chamber representatives asked a series of questions about the candidates' policies on a variety of business issues.

November Ballot Measures Will Impact Business

The Secretary of State has assigned proposition numbers to the measures that have qualified for the November 7 General Election ballot. Those that may impact business in California include the following and should be carefully reviewed by business owners and employees prior to the November 5 election:

- **Proposition 1A:** Transportation Funding Protection. A constitutional amendment to protect gas tax revenues from being used for purposes other than transportation.
- **Proposition 1B:** Highway Safety, Traffic Reduction, Air Quality and Port Security Bond Act of 2006. A \$19.9 billion bond measure.
- **Proposition 1C:** Housing and Emergency Shelter Trust Fund Act of 2006. A \$2.9 billion bond measure.
- **Proposition 1D:** Kindergarten-University Public Education Facilities Bond Act of 2006. A \$10.4 billion bond measure.
- **Proposition 1E:** Disaster Preparedness and Flood Prevention Bond Act of 2006. A \$4.1 billion bond measure.
- **Proposition 86:** Tax on Cigarettes. This measure increases the state's excise tax by 300 percent, adding an additional \$2.60 per pack tax to



Elk Grove Chamber of Commerce
 9280 West Stockton Boulevard
 Suite 104
 Elk Grove, CA 95758
 Tel: 916.691.3760
 Fax: 916.691.3810
 www.elkgroveca.com

2006 Board Officers and Directors

Gregg Mason, Chairman
 Jackson Properties, Inc.
 (916)381-8113

Francisco Rodriguez, Chair Elect
 Cosumnes River College
 (916)691-7321

Chris Harris, Vice Chair
 Elk Grove Ford, Chrysler-Jeep
 (916)478-7000

Jack Williams, Treasurer
 Smog 'N Go, LLC
 (916)712-4280

Mike Wortell, Past Chair
 Lyon Real Estate
 (916)826-9700

Janet Toppenberg, President/CEO
 Elk Grove Chamber of Commerce
 (916)691-3760

Ken Allred, Director
 Dunmore Homes, Inc.
 (916)771-7500

Lyndon Hawkins, Director
 Valley Oak Home Appliance Center
 (916)686-8877

Deborah Henry, Director
 The Real Estate Professionals
 (916)684-1960

Chris Jackson, Director
 It's A Grind Coffee House
 (916)714-2725

Lynda Keylon, Director
 Safe Credit Union
 (916)971-2840

Nancy McGinnis, Director
 Kaiser Permanente
 (916)478-5503

Curtis Miller, Director
 Georgia Pacific Resins, Inc.
 (916)685-3964

Oscar O'Con, Director
 Elk Grove Nissan
 (916)405-5172

Bill Wittich, Director
 Knowledge Transfer
 (916)525-2485

Robert D. Zabik, Director
 Attorney at Law
 (916)691-2196

the price of cigarettes sold in California, with the majority of the revenue used to fund health care services.

- **Proposition 87:** Alternative Energy. Research, Production, Incentives. Tax on California Oil. This measure places a new tax only on oil produced in California, thereby increasing California's dependence on foreign and imported oil by significantly adding to the cost of oil production and diverting funds that would be available for domestic oil exploration and development.
- **Proposition 89:** Political Campaigns. Public Financing. Corporate Tax Increase. Contribution and Expenditure Limits. This initiative increases corporate income taxes to pay for publicly financed campaigns. The proposition limits corporate contributions or spending to \$10,000 to support or oppose any state ballot measures. In addition, it prohibits corporate contributions to candidates who opt to receive public funding.
- **Proposition 84:** Water Quality, Safety and Supply. Flood Control. Natural Resource Protection. Park Improvements. Bonds. A \$5.4 billion bond measure.
- **Proposition 88:** Education Funding. Real Property Parcel Tax. Imposes additional property tax and earmarks new revenues for classrooms.
- **Proposition 90:** Government Acquisition, Regulation of Private Property. Forbids state and local governments from condemning or damaging private property to promote other private projects.

The Chamber Board of Directors will discuss possible action on the ballot measures and make recommendations during its September and October meetings.

Between now and November 7, business leaders should take every opportunity to get to know the candidates and the issues, as decisions made by elected officials at all levels impact your business. Go to the Chamber website for information provided by the California Chamber on how to discuss the election issues with your employees.

Lia Her Joins Chamber Staff

Chamber CEO Janet Toppenberg is pleased to announce that Lia Her has joined the Chamber staff in the position of Office Operations Administrator. Lia comes to the Elk Grove Chamber with previous experience at the Stockton Chamber and in human resources and bookkeeping. She will be assisting the CEO in administration of policy programs, accounting and office operations.

Calendar of Events

September

- | | | | |
|-----------|--|-----------|--|
| 5 | 6:00 p.m. Board of Directors Meeting | 19 | 5:30 p.m. Mixer at Citibank, 8225 Laguna Boulevard, #100 |
| 11 | 12:00 noon Ambassador Committee Meeting | 21 | 12:00 noon Brown Bag Series – Conflict Resolution |
| 12 | 6:00 p.m. Board of Directors Meeting | 29 | 11:30 a.m. Membership Luncheon – Salute to Ag at Elk Grove High School Farm, 9800 Elk Grove-Florin Road |
| 14 | 9:00 a.m. New Member Orientation | | |

New Members

Associate Member

Mr. Jordon Blair
Elk Grove, CA

Christmas Tree Farm

Billys Farm Christmas Trees
Mr. Paul Weubbe
8430 Dillard Road
Wilton, CA 95693
phone: (916)687-8354
fax: (562)498-1440

Churches

Church of Scientology
Mission of Elk Grove
Mr. Michael A. Beardon
9093 Elk Grove Boulevard, Ste. 204
Elk Grove, CA 95624
phone: (916)743-4404
www.scientology.com

Elk Grove Stake - Church of Jesus
Christ of Latter Day Saints
Mr. Jack Williams
8925 Vintage Park Drive
Sacramento, CA 95829
phone: (916)688-7660
www.lds.org

Coffee Shops

Starbucks Coffee Company
Mr. Wendall Stallworth
4720 Elk Grove Boulevard, #100
Elk Grove, CA 95758
www.starbucks.com

Computer Products/Svcs.

Cartridge World
Mr. Michael Molina
6616 Laguna Boulevard, Unit 124
Elk Grove, CA 95758
phone: (916)683-4121
fax: (916)683-9201

Gift Baskets

Bundle of Baskets
Mrs. Stephanie M. Perrot
P.O. Box 463
Elk Grove, CA 95759
phone: (916)813-8788
fax: (916)525-1292
www.bundlebaskets.com

Government

Human Rights/Fair Housing
Commission
Ms. Barbara Lehman
1112 I Street, Suite 250
Sacramento, CA 95814
phone: (916)444-6903
fax: (916)444-6630
www.hrfh.org

Grocers

Raley's Supermarket & Drug Store
Ms. Sally Sexton
4900 Elk Grove Boulevard
Elk Grove, CA 95624
phone: (916)373-6041
www.raleys.com

Insurance

Mulholland Insurance Agency
Mr. Brian Mulholland
2358 Maritime Drive, Suite 100
Elk Grove, CA 95758
phone: (916)691-5555
fax: (916)691-0555
www.comprate.com

Martial Arts School

Moore's Karate of Elk Grove
Mr. Liborio Vargas, Jr.
9882 Waterman Road, #105
Elk Grove, CA 95624
phone: (916)405-6606
fax: (916)843-8474

Organizations

Greater Sacramento Urban League
Mr. James Shelby
3725 Marysville Boulevard
Sacramento, CA 95838
phone: (916)286-8656
fax: (916)286-8650
www.gsul.org

Publishing

Comstock's Magazine
Ms. Winnie Comstock-Carlson
3054 Fite Circle
Sacramento, CA 95827
phone: (916)364-1000
www.comstocksbusiness.com

Real Estate - Residential

Real Estate America
Mrs. Cyndi Adkison
8233 East Stockton Boulevard,
Suite A
Sacramento, CA 95828
phone: (916)803-5623
fax: (916)525-1300
www.cyndishomes.com

Keller Williams

Mrs. Laverne Downs
9355 East Stockton Boulevard,
Suite 210
Elk Grove, CA 95624
phone: (916)405-5700
www.TheDownsTeam.com

Restaurants

Mr. Pickle's Sandwich Shop
Mr. Mark Benton
7419 Laguna Boulevard,
Suite 100
Elk Grove, CA 95758
phone: (916)683-3099

Rainbow Snow
Ms. Bertha McCullagh
1508 Fruitridge Road
Sacramento, CA 95822
phone: (916)428-2447
fax: (916)428-8588

Retail - Misc

Cartridge World
Mr. Stanley White
10044 Bruceville Road, Suite #120
Elk Grove, CA 95758
phone: (916)714-6055
fax: (916)714-5165
www.cartridgeworldusa.com

Tanning Salons

Planet Beach
Mr. Richard Corbett
9320 Elk Grove Boulevard,
Suite 155
Elk Grove, CA 95624
phone: (916)548-5531
www.planetbeach.com

Travel Agencies

Citslinc International, Inc.
Yuankang Liu
108 N. Ynez Avenue, #205
Monterey Park, CA 91754
(626)571-0616
www.citslinc.com

Tutoring

Elk Grove Tutoring Club
Ms. Diana Salerno
10044 Bruceville Road
Elk Grove, CA 95757
phone: (916)686-2553
fax: (916)686-1741
www.tutoringclub.com

Ribbon Cuttings



Scrapbook Addict
9632 Emerald Oak Drive, Suite C
(916)686-1998



Boulevard Bistro
8941 Elk Grove Boulevard
(916)685-2220



Audio Xtacy
9291 Bendel Place, Suite 110
(916)714-2255



Citibank FSB, West
8225 Laguna Boulevard, #100
(916)628-0441



Valley Oak Home Appliance Center
9710 Elk Grove-Florin Road
(916)686-8877



D&J Towing
9826 Waterman Road
(916)685-2128



Floor to Ceiling Interior Design
10471 Grantline Road, Suite #130
(916)691-2929



I Sold It
8246 Laguna Boulevard
(916)691-5486



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9280 West Stockton Boulevard
Suite 104
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CHAMBER MISSION
To develop, promote and
advance the Elk Grove area
business community.

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